

THIGH MEAT - B/S

LEG QUARTERS

WINGS

### **USDA BROILER MARKET NEWS REPORT**

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**Agricultural Marketing Service** 

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U.S. Department of Agriculture

**Poultry Programs** 

Market News Branch

#### NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week are trending unchanged to lower. Trade sentiment was mostly barely steady to weak. Demand into retail and food service was disappointing to fair, instances moderate for fast food promotions. Supplies of all sizes were adequate to ample and attractively priced to help clear. In the parts structure, movement increased slightly to cover some weekend needs; otherwise, trading was slow to fair. Availability of all items was at least adequate and heavily discounted to increase limited interest. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

**Preliminary report** of prices negotiated for trucklot sales of readyto-cook broiler/fryers fob and delivered to first receivers at major market areas week of 8/30/04-09/03/04 (cents per lb)

#### **US GRADE A**

(Inclu	WTD			
<u>AREAS</u>	<b>MAJORITY</b>	<b>RANGE</b>	<u>AVG</u>	<b>LOADS</b>
Delivered to Fire	st Receivers			
Chicago	62.00-65.00	62.00-79.500	66.53	30
Los Angeles	85.00			
New York	65.00-68.00			
Southeast Area	FOB Dock Equi	valent		
Mississippi	75.00-79.00	58.00-82.00	78.87	90

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 79.50 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

#### PRELIMINARY FOB DOCK OR **FOUIVALENT**

1,048

7,519

2.954

		LQUIVALLINI				
<u>LOADS</u>	RANGE F	RIDAY PRELIM. WTD. AVG.				
1,002 75	5.00-81.50	79.21				
Georgia f.o.b. dock confirmed preliminary weighted average price on						
ice packed parts:	WTD. AVG.	VOLUME				
<u>ITEM</u>	(CENTS PER PO	UND) (000 POUNDS)				
LINE RUN TENDERS	242.50	1,413				
BREASTS - B/S	204.50	5,500				
BREASTS - WHOLE	117.00	1,513				

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

99.00

31.50

112.50

MIDWEST REGION BROILER/FRYERS Preliminary majority prices for next week's trading into the Chicago area moved 4 cents lower from Monday's final. Whole broiler/fryer market tone was barely steady to weak. Offerings were fully sufficient for the very light trade interest. Retail and food service was discouraging; light to moderate at best, instances fairly good into fast food promotions. Floor stocks were adequate to ample. Weights were preferable to heavier than desired. Parts trade activity was sparse on fully available product offerings. The market tone was steady on leg quarters, cautiously steady on wings and barely steady to weak on breast cuts and dark meat.

**SOUTHERN BROILER** Trade sentiment was no better than steady. Demand entering the weekend was slow to fair with trading usually limited to regular commitments. Supplies of all sizes were adequate to ample, and easily satisfied trade needs. In the parts structure, movement was light; supplies of all items were at least adequate and frequently discounted to clear additional offerings. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Preliminary majority prices unchanged. Trading reported for next weeks' delivery at unchanged to lower prices. Offerings ample overall to cover trade needs. Buying activity was fair. Sharp discounts noted particularly on heavy weight product. Retailer demand was moderate to good, best to cover features particularly on parts. Dealers anticipated moderate weekend carryovers. The market tone was generally steady on leg quarters and wings, barely steady to weak on breasts.

Ads noted (per pound unless otherwise stated):

Arizona – boneless breast 399, boneless breast 2.5# IQF 899 and 3# IQF 798-1197, boneless thigh meat 299, boneless breast tenders 249-399, split breast 199-249, leg quarters 79 and 10# bagged 390, wings 5# IQF 799-899, drumstick 99-159, chicken breast kabob 399; Colorado – whole body 75-100, whole cut-up 100, cornish hen 22 ounces 300, boneless breast tenders 399, boneless breast tenders 3# IQF 798, boneless breast seasoned all natural 599, boneless breast 3# 796, boneless thigh meat 199-299, leg quarter 89-100, drumstick 100, thigh 100, split breast 100-199.

(deli food service – fried 8 piece mixed 599, rotisserie 649 each);

Northern California – roaster free range 189, whole body organic 289, whole body 79, whole cut-up 109-169, boneless thigh free range 299, boneless breast and boneless thigh meat 199, boneless breast 499, split breast 199, thigh 99, drumstick 99, whole leg 129;

Southern California – whole body 67-99, whole cut-up 119-169, cornish hen 97, boneless breast 179-269, boneless breast marinated 237-599, boneless breast 3# IQF 747 and 4# IQF 756, boneless breast thigh meat 178, boneless leg meat 89-99, boneless leg meat marinated 148, split breast 139-149, leg quarters 79-88, leg quarter seasoned 89, thigh 79-99 and 4# bagged 250- 300, drumstick 59-99 and 4# bagged 250-300, best of the fryer 199,

(deli food service – fried 15 piece drumstick and thigh 499, rotisserie 478-499 each, hot wing 398 per pound).

NORTHEAST BROILER/FRYERS Trucklot buying activity on ready-tocook whole broiler/fryers increased slightly entering the weekend but still was noted as no better than fair. Offerings of all sizes were fully adequate to available and competitively priced. The market tone was barely steady to weak. In the parts complex, breast items were readily available and slow in clearing. Other items ranged adequate to ample.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds increased some entering the weekend, but generally remained insufficient in bringing decent balance to readily available seller offerings. Live supplies were moderate: weights were mostly desirable. Processing schedules were moderately heavy. Less than trucklot asking prices were 1 cent lower at 67 to 83 cents. Trade sentiment was weak. In the parts complex, supplies were fully adequate to ample and often available at highly attractive prices to stimulate buyer interest.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

	<u> </u>	<u> BRANDED U.S. GRADE </u>
RANGE		62-89
WEIGHTED AVERAGE		71.18
NO. OF BOXES		7,005
CUMULATIVE	08/23/04-08/27/04	72.50
	08/25/03-08/29/03	60.93
NO. OF BOXES	08/23/04-08/27/04	36,310
	08/25/03-08/29/03	41,803
7 of 7 plants reporting.		

VOL. 51 NO	. 103	ι	ISDA BROILE	ER MARKET NEWS REPORT FRIDAY, AUGUST			Γ 27, 2004			
AUG 26 SOUTHERN STATES BROILER/FRYER PARTS							UG 27			
	POUNDS	3		WTD	POUNDS	•			WEEK	LY
<u>ITEM</u>	(000)	RANGE	<b>MAJORITY</b>	AVG	<u>(000)</u>	<u>RANGE</u>	<u>MAJORITY</u>	WTD AVG	<u>(000)</u>	WTD AVC
BREAST - B/S	682 1	40.00-220.00	-	151.09	652	148.00-220.00	150-155	154.56	3,278	154.28
TENDERLOINS	173 1	80.00-245.00	185-190	194.25	210	189.00-245.00	190-195	194.18	911	193.62
BREAST - LINE RUN	100 1	10.00-124.00	112-115	114.20	91	107.00-124.00	110-112	112.22	448	114.04
FRONT HALVES	TO	OO FEW TO RE	EPORT		TC	O FEW TO REP	ORT		415	73.35
LEGS	93	30.00-53.00	33-35	36.44	176	30.00-52.00	34-36	34.31	543	35.89
LEG QUARTERS (BULK	3) 510	23.00-29.00	26-27	26.41	509	24.00-30.00	26-27	26.54	2,549	26.48
LEG QUARTERS (4/10)	1,213	25.00-32.00	27-28	28.18	1,020	26.00-32.00	27.5-29	28.41	5,682	28.33
WINGS (WHOLE)	247	91.00-110.00	92-94	93.70	271	92.00-110.00	92-95	95.89	1,428	96.21
WINGS (CUT)	450 1	110.00-119.00	114-119	115.64	474	110.00-119.00	112-119	115.16	2,354	115.40
DRUMSTICKS	TO	OO FEW TO RE	EPORT		TC	O FEW TO REP	ORT		109	48.66
THIGHS	TO	OO FEW TO RE	EPORT		TC	O FEW TO REP	ORT		170	47.45
B/S THIGHS	102	56.00-120.00	-	72.55	TC	O FEW TO REP	ORT		432	79.66
WHOLE BODY INDEX BA	SED ON	*******************	**************************************	********* S	WHOLE I	**************************************	SED ON SO	JTHERN STA	********** ATES PA	******** RTS
TRADING FOR AUG 26.3	2004 F.O.	B. DOCK.				FOR AUG 27 2				

45.50 - 53.00 48.84 43.50 - 51.00 46.27

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy NORTHEAST BROILER/FRYER PARTS - Trucklot buying activity increased slightly entering the weekend but generally noted as no better than fair as dealers kept floor stocks balanced with immediate needs. Offerings of breast items were readily available and competitively priced to

**RANGE** 

**TODAY'S AVERAGE** 

**5-DAY AVERAGE** 

49.47

**TODAY'S AVERAGE** 

clear. Dark meat items were adequate to available. Wings were at least adequate, but clearing satisfactorily. Retail and distributive movement was seasonally light to fair at best. The market tone was barely steady to weak. ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

**AUG 27** AUG 26 **CURRENT NEG WTD WEEKLY** CURRENT NEG WTD **ITEM** AVG\*\* **TRADING\*** AVG\*\* VOL/LBS **WTD AVG** TRADING\* VOL/LBS VOL/LBS 695,359 **BREAST - B/S** 160-165 168.59 171.74 3,328,676 165 172.07 648,856 195-200 184.85 151,600 189.71 **TENDERLOINS** 200 190.05 84,560 590,010 97-98 **BREAST - WITH RIBS** 104.92 150,680 95-96 104.11 155,640 106.86 650,440 **BREAST - LINE RUN** 97 99.53 151,760 95 99.81 261,400 101.1 793,360 48-49 39.12 48-49 44.11 292,761 39.9 1,629,690 **LEGS** 372,724 31-32 32.53 409,226 32.42 LEG QUARTERS (BULK) 31-32 32.44 407,356 1,829,963 31-32 37.14 37.62 **DRUMSTICKS** 31-32 39.72 130,730 182,400 692,230 **THIGHS** 25-26 38.81 25-26 37.96 100.480 37.25 474.950 112,770 80-81 77 77,160 77.22 390,760 **B/S THIGHS** 80-81 76.48 98,080 109.98 100-101 104.73 207,280 106.79 764,800 WINGS (WHOLE) 100-101 122,440 BACKS AND NECKS (STRIPPED) 10-12 10-12 11.98 25,440 11.93 151,080 12.02 32,640 LIVERS (5 POUND TUBS) 30-35 25.16 13,840 30-35 25.76 16,840 25.45 75,680 GIZZARDS (HEARTS) 55-60 55.21 20,200 55-60 59.74 27,120 58.7 117,720 INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).\* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SI ALICHTED OF PROILED EDVEDS (IN THOUSANDS)

**RANGE** 

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)											
				•					SOUTHERN CALIFORNIA	<u> (L.A. AREA) PRO</u>	<u>DCESSED</u>
	<b>ESTIM</b>	ATED	ACTUA	AL.	AVG \	WΤ	ACTUAL	<b>AVG WTS</b>	POULTRY, DELIVERED TO	O RETAILERS	
	(1,000)		(1,000)				(1,000)				RANGE
	08/27	08/26	08/25	08/24	08/25	08/24	08/20	08/18	FRYERS		97-99
Alabama	4,646	4,034	3,981	4,025	5.26	5.30	5,224	5.28	ROASTERS 4# & UP		107
Arkansas	5,969	5,458	5,383	5,369	5.12	5.14	5,310	5.11	HENS UNDER 5#		
Delmarva	2,237	2,337	2,263	2,247	5.58	5.58	2,251	5.59	HENS OVER 5#		78-83
KY-LA-TN	2,132	2.143	1,967	2.142	5.11	5.05	2,056	5.17	DUCKS		
Mississipp	i 4.016	3,111	3,065	2,976	5.45	5.49	3,581	5.53	RABBITS-WHOLE		
North Caro		2,519	2,486	2,475	6.46	6.40	2,932	6.65	RABBITS-CUT UP		
Texas	2,466	2,477	2,538	2,529	5.18	5.23	2,501	5.25	SAN FRANCISCO PROCE	SSED POULTRY	
Total	24,674	22,079	21,683	21,763	5.40	5.41	23,855	5.42	DELIVERED TO RESTAUR		TUTIONS
Mon-Fri	112,917(	A)					111,180(	(A)	DELIVERED TO REGINO	WATER AND INCOME	RANGE
(A) Weekly	cumulativ	e for sta	ites listed a	above. B	roiler-fr	yer sla	ughter und	der federal	FRESH FRYERS	DRY PACK	116
inspection										ICE PACK	107-109
percent fro	m a week a	ago and	up 2.88 per	cent fror	n a year	ago.			ROASTERS 4# & UP	ICE PACK	108-109
(Last week 35,797,000, last year 35,883,000)							DRY PACK	110			
Weekly broiler-fryer slaughter under federal inspection for the weekending 28-Aug-04					HENS OVER 5#	ICE PACK	93				
is estimated to be 163,542,000 head down 0.16 percent from a week ago, and up 0.89					TIENO OVER ON	DRY PACK	93-95				
percent fro (Last week	•	•	ear 162,10	3,000)			<b>0</b>		DUCKS	D.C. TAOK	170-185

(A) Fast food/

To date/2003

(C) Deboning

1,467,235

**RANGE** 

MOSTLY

68.00-71.00

<u>YOUNG CHICKENS SLAUGHTERED</u> Under federal inspection, classified by live wt., week ending 14-Aug-04 (Preliminary),

(B) Retail

(~)		(b) Notali	(o) Depoining	
	Food service			
	4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Up	
	TԻ	IOUSANDS		
Head	27,230	22,088	45,096	
Avg Weight	3.77	4.71	6.27	
% of total /1	29%	23%	48%	
Comparisons				
Last week	24 725	24 420	E0 E40	
	24,725	21,139	50,540	
Avg Weight	3.72	4.70	6.29	
% of total /1	26%	22%	52%	
Same week, yr a	go /2 21,598	26,338	44,638	
Avg Weight	3.76	4.71	6.26	
% of total /1	23%	28%	48%	
To date/2004	847,506	700,244	1,439,000	

/1 May not total to 100% due to rounding. /2 Comparable week. (A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens. (B) This weight class generally denotes chickens marketed in the retail industry.

751,000

779,334

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

## <u>LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION</u> (Preliminary) W/E 21-Aug-04 **YOUNG LIGHT HEAVY TOTAL**

W/L Z1-Aug-04	IOUNG	LIGITI		IOIAL		
	CHICKENS	HENS	HENS	HENS	DUCKS	
		THOUS	SANDS—			
Head	163,809	1,657	1,298	2,955	506	
Avg Wt	5.18	3.20	8.41	5.49	6.73	
Last week	161,051	1,445	1,498	2,943	477	
Same wk yr ago	160,560	1,256	1,538	2,794	392	
Avg Wt	5.19	3.53	7.97	5.97	6.56	
To-date/2004	5,146,848	44,931	43,552	88,483	15,397	
To-date/2003	5,082,767	50,765	45,971	96,736	13,746	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 165.5 million head. Estimated U.S. slaughter for this period was 165.8 million head, or 0.3 million more than estimated available.

# **GRAYSTONE SMALL ANIMAL AUCTION -**PRICES PAID PER POUND, EXCEPT AS NOTED \*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

			RANGE		IGE
	RAN	GE	Silkies	1.00 -	1.50 ea.
Pekin Ducks	.16 -	.18	Pigeons	2.00 -	2.50 ea.
Red Fowl 4-5 LBS	.40 -	.50	White Pigeons	3.90 -	4.00 ea.
Red Fowl 5-6 LBS	.60 -	.70	Rabbits 4-6 LE	- 08. ZE	.85
Crossbred Fowl 5-9 LBS	.90 -	1.00	Rabbits 6-9 LE	- 08. Z	.90
Crossbred Roosters			Bunnies	1.00 -	3.00 ea.
4-6 LBS	1.10 -	1.20	Guinea Pigs	.75 -	2.00 ea.
Crossbred Roosters			Kid Goats	34.00 -	36.00 ea.
7-11 LBS	.60 -	1.00	Doves	3.00 -	4.00 ea.
Banty Hens	2.00 -	3.00ea.	Pullets 4-6 LBS	S .70 -	.80
Leghorn Hens		.75ea.			
			Total Cod	ops Solo	d 450

#### **EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 23-AUGUST-2004 **DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	143-145	149-151
MIDWEST MOSTLY	127-131	128-133

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

CE PACKED (	12 PER BOX	)	79.00-85	.00	82.00-85.00	)

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

VACUUM PACKED (6-9 PER BOX) 65.00-85.00

12 OZ. 60.48-71.28 14 OZ. 66.96-77.92 16 OZ. 73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

<u>CENTRAL REGION DUCKLINGS</u> Prices unchanged. The trade sentiment was steady. Demand was mostly moderate to at times fairly good. Schedules were full-time. Weights were desirable. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.50, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 23-AUGUST-2004

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	116-134	118-139
MOSTLY		

#### ESTIMATED U.S. FRYER SLAUGHTER/ FRYER AVAILABILITY COMPARISON

			<del>=</del>		
		MILLION HEAD	MILLION F	IEAD	
<b>WEEK ENDIN</b>	1G	SLAUGHTERED	AVAILABL	E PCT	AVG WT
July	17	163.0	165.2	99%	5.13
	24	163.2	167.1	98%	5.15
	31	163.7	166.4	98%	5.26
August	7	161.5	164.8	98%	5.32
	14	163.0	165.1	99%	5.18
	21	165.8	165.5	100%	5.18
Year to date		5209.4	5306.9	98%	
August	28		165.0		
September	4		163.9		

#### **BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

<u>Olidol i Gadiai mopodiidii</u>					
THOUSANDS					
W/E	08/28/04	08/21/04	<u>% CHG</u>	08/30/03	<u>% CHG</u>
Broilers	163,542	163,809*	-0.16	162,103*	+0.89
Cattle	623	636	-02	735*	-15
Hogs *ACTUAL	1,996	2,025	-01	1,918*	+04

Under Federal Inspection

NATIONAL CANNER FOWL MARKET Trading was too few to report sales on heavy canners; light canners were generally unchanged when compared to a week earlier. Demand was at least moderate for lights; fair to instances good for heavy canners with most suppplies being used internally. Offerings were clearing easily and ranged about adequate to adequate. Processing schedules were normal to instances heavy. Trade sentiment was at least steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

LIGHT CANNER HENS
(LINE RUN WITHOUT NECKS)

HEAVY CANNER HENS
(WITHOUT NECKS)

26-33 MAJORITY 27-28.5 TOO FEW SALES TO REPORT CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

LIGHT CANNER HENS
(LINE RUN WITHOUT NECKS)

HEAVY CANNER HENS
(WITHOUT NECKS)

27-34 MAJORITY 30-32 TOO FEW SALES TO REPORT

#### LIGHT TYPE HENS

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Prices were generally unchanged when compared to last week. Demand was mostly moderate with offerings of spent hens generally adequate to fully adequate for current needs trade needs. Processing schedules were at least normal. Opinions on removal cost were generally steady.

RANGE MAJORITY

REMOVAL COST 5-12 8-10

SOUTH CENTRAL LIGHT LIVE HEN Disposal costs were too few to report. Demand was light for adequate supplies of light fowl. Schedules were matched with a slow call for dressed product. Salvage values were expected to remain steady.

REMOVAL COST

REPORT

NORTH CENTRAL LIGHT LIVE HEN Mostly prices unchanged to slightly lower. Offerings in close balance with the fairly good demand. Trade sentiment steady.

REMOVAL COST

4.5-10

4.5-7

REMOVAL COST 4.5-10 4.5-7

#### **HEAVY TYPE HENS (7 POUNDS AND UP) \***

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 30-AUG-04

<u>SOUTHEAST HEAVY LIVE HEN</u> Sales were too few to report prices. Demand was moderate for the at least adequate to fully adequate offerings. Processing schedules for next week were reported as normal to instances heavy. Supplies of finished product were clearing satisfactorily. The undertone was steady.

RANGE MAJORITY
AT FARM BUYER LOADING
AT FARM PRODUCER LOADING
FOB PLANT

TOO FEW TO REPORT
TOO FEW TO REPORT

SOUTH CENTRAL LIVE HEAVY-TYPE HENS Values were too few to report. Demand was moderate for adequate offerings of spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

AT FARM BUYER LOADING

RANGE MAJORITY
TOO FEW TO REPORT

 $\underline{\textbf{WEST COAST LIGHT LIVE HEN}}$  Plants schedules moderate. Offerings adequate.

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